

		FOR OHF USE					

LL 1

**2003**  
**STATE OF ILLINOIS**  
**DEPARTMENT OF PUBLIC AID**  
**FINANCIAL AND STATISTICAL REPORT FOR**  
**LONG-TERM CARE FACILITIES**  
**(FISCAL YEAR 2003)**

IMPORTANT NOTICE  
 THIS AGENCY IS REQUESTING DISCLOSURE OF INFORMATION  
 THAT IS NECESSARY TO ACCOMPLISH THE STATUTORY  
 PURPOSE AS OUTLINED IN 210 ILCS 45/3-208. DISCLOSURE  
 OF THIS INFORMATION IS MANDATORY. FAILURE TO PROVIDE  
 ANY INFORMATION ON OR BEFORE THE DUE DATE WILL  
 RESULT IN CESSATION OF PROGRAM PAYMENTS. THIS FORM  
 HAS BEEN APPROVED BY THE FORMS MANAGEMENT CENTER.

<p><b>I. IDPH Facility ID Number:</b> <u>0029397</u></p> <p><b>Facility Name:</b> <u>New Way</u></p> <p><b>Address:</b> <u>80 Knupp School Lane</u> <u>Anna</u> <u>62906</u>          Number City Zip Code</p> <p><b>County:</b> <u>Union</u></p> <p><b>Telephone Number:</b> <u>(618) 833-2299</u> <b>Fax #</b> <u>(618) 833-4993</u></p> <p><b>IDPA ID Number:</b> <u>37-1173155001</u></p> <p><b>Date of Initial License for Current Owners:</b> <u>03/11/86</u></p> <p><b>Type of Ownership:</b></p> <table border="0"> <tr> <td><input type="checkbox"/> VOLUNTARY, NON-PROFIT</td> <td><input checked="" type="checkbox"/> PROPRIETARY</td> <td><input type="checkbox"/> GOVERNMENTAL</td> </tr> <tr> <td><input type="checkbox"/> Charitable Corp.</td> <td><input type="checkbox"/> Individual</td> <td><input type="checkbox"/> State</td> </tr> <tr> <td><input type="checkbox"/> Trust</td> <td><input type="checkbox"/> Partnership</td> <td><input type="checkbox"/> County</td> </tr> <tr> <td><b>IRS Exemption Code</b> _____</td> <td><input checked="" type="checkbox"/> Corporation</td> <td><input type="checkbox"/> Other _____</td> </tr> <tr> <td></td> <td><input type="checkbox"/> "Sub-S" Corp.</td> <td></td> </tr> <tr> <td></td> <td><input type="checkbox"/> Limited Liability Co.</td> <td></td> </tr> <tr> <td></td> <td><input type="checkbox"/> Trust</td> <td></td> </tr> <tr> <td></td> <td><input type="checkbox"/> Other _____</td> <td></td> </tr> </table> <p><b>In the event there are further questions about this report, please contact:</b>  <b>Name:</b> <u>Richard Stroh</u> <b>Telephone Number:</b> <u>(618) 833-5070</u></p>	<input type="checkbox"/> VOLUNTARY, NON-PROFIT	<input checked="" type="checkbox"/> PROPRIETARY	<input type="checkbox"/> GOVERNMENTAL	<input type="checkbox"/> Charitable Corp.	<input type="checkbox"/> Individual	<input type="checkbox"/> State	<input type="checkbox"/> Trust	<input type="checkbox"/> Partnership	<input type="checkbox"/> County	<b>IRS Exemption Code</b> _____	<input checked="" type="checkbox"/> Corporation	<input type="checkbox"/> Other _____		<input type="checkbox"/> "Sub-S" Corp.			<input type="checkbox"/> Limited Liability Co.			<input type="checkbox"/> Trust			<input type="checkbox"/> Other _____		<p><b>II. CERTIFICATION BY AUTHORIZED FACILITY OFFICER</b></p> <p>I have examined the contents of the accompanying report to the State of Illinois, for the period from <u>01/01/03</u> to <u>12/31/03</u> and certify to the best of my knowledge and belief that the said contents are true, accurate and complete statements in accordance with applicable instructions. Declaration of preparer (other than provider) is based on all information of which preparer has any knowledge.</p> <p>Intentional misrepresentation or falsification of any information in this cost report may be punishable by fine and/or imprisonment.</p> <table border="1"> <tr> <td data-bbox="1150 678 1283 829" rowspan="2">Officer or Administrator of Provider</td> <td>(Signed) _____</td> </tr> <tr> <td>(Date) _____</td> </tr> <tr> <td data-bbox="1150 829 1283 878" rowspan="2"></td> <td>(Type or Print Name) <u>Richard Stroh</u></td> </tr> <tr> <td>(Title) <u>Asst. Comptroller</u></td> </tr> <tr> <td data-bbox="1150 878 1283 1040" rowspan="5">Paid Preparer</td> <td>(Signed) _____</td> </tr> <tr> <td>(Date) _____</td> </tr> <tr> <td>(Print Name and Title) _____</td> </tr> <tr> <td>(Firm Name &amp; Address) _____</td> </tr> <tr> <td>(Telephone) <u>( )</u> Fax # ( )</td> </tr> </table> <p align="center"> <b>MAIL TO: OFFICE OF HEALTH FINANCE</b>  <b>ILLINOIS DEPARTMENT OF PUBLIC AID</b>  <b>201 S. Grand Avenue East</b>  <b>Springfield, IL 62763-0001</b> </p> <p align="right"><b>Phone # (217) 782-1630</b></p>	Officer or Administrator of Provider	(Signed) _____	(Date) _____		(Type or Print Name) <u>Richard Stroh</u>	(Title) <u>Asst. Comptroller</u>	Paid Preparer	(Signed) _____	(Date) _____	(Print Name and Title) _____	(Firm Name & Address) _____	(Telephone) <u>( )</u> Fax # ( )
<input type="checkbox"/> VOLUNTARY, NON-PROFIT	<input checked="" type="checkbox"/> PROPRIETARY	<input type="checkbox"/> GOVERNMENTAL																																			
<input type="checkbox"/> Charitable Corp.	<input type="checkbox"/> Individual	<input type="checkbox"/> State																																			
<input type="checkbox"/> Trust	<input type="checkbox"/> Partnership	<input type="checkbox"/> County																																			
<b>IRS Exemption Code</b> _____	<input checked="" type="checkbox"/> Corporation	<input type="checkbox"/> Other _____																																			
	<input type="checkbox"/> "Sub-S" Corp.																																				
	<input type="checkbox"/> Limited Liability Co.																																				
	<input type="checkbox"/> Trust																																				
	<input type="checkbox"/> Other _____																																				
Officer or Administrator of Provider	(Signed) _____																																				
	(Date) _____																																				
	(Type or Print Name) <u>Richard Stroh</u>																																				
	(Title) <u>Asst. Comptroller</u>																																				
Paid Preparer	(Signed) _____																																				
	(Date) _____																																				
	(Print Name and Title) _____																																				
	(Firm Name & Address) _____																																				
	(Telephone) <u>( )</u> Fax # ( )																																				

Facility Name & ID Number New Way# 0029397 Report Period Beginning: 01/01/03 Ending: 12/31/03

## III. STATISTICAL DATA

A. Licensure/certification level(s) of care; enter number of beds/bed days,  
(must agree with license). Date of change in licensed beds5475

	1	2	3	4	
	Beds at Beginning of Report Period	Licensure Level of Care	Beds at End of Report Period	Licensed Bed Days During Report Period	
1		Skilled (SNF)			1
2		Skilled Pediatric (SNF/PED)			2
3		Intermediate (ICF)			3
4		Intermediate/DD			4
5		Sheltered Care (SC)			5
6	<u>15</u>	ICF/DD 16 or Less	<u>15</u>	<u>5,475</u>	6
7	<u>15</u>	TOTALS	<u>15</u>	<u>5,475</u>	7

## B. Census-For the entire report period.

	1	2	3	4	5	
	Level of Care	Patient Days by Level of Care and Primary Source of Payment				
		Public Aid Recipient	Private Pay	Other	Total	
8	SNF					8
9	SNF/PED					9
10	ICF					10
11	ICF/DD					11
12	SC					12
13	DD 16 OR LESS	<u>5,463</u>			<u>5,463</u>	13
14	TOTALS	<u>5,463</u>			<u>5,463</u>	14

C. Percent Occupancy. (Column 5, line 14 divided by total licensed  
bed days on line 7, column 4.) 99.78%

D. How many bed-hold days during this year were paid by Public Aid?

20 (Do not include bed-hold days in Section B.)E. List all services provided by your facility for non-patients.  
(E.g., day care, "meals on wheels", outpatient therapy)None

F. Does the facility maintain a daily midnight census?

YesG. Do pages 3 & 4 include expenses for services or  
investments not directly related to patient care?YES ☐ NO ☒

H. Does the BALANCE SHEET (page 17) reflect any non-care assets?

YES ☐ NO ☒

I. On what date did you start providing long term care at this location?

Date started 3/11/86

J. Was the facility purchased or leased after January 1, 1978?

YES ☒ Date 7/1/84 NO ☐

K. Was the facility certified for Medicare during the reporting year?

YES ☐ NO ☒ If YES, enter number  
of beds certified \_\_\_\_\_ and days of care provided \_\_\_\_\_

Medicare Intermediary \_\_\_\_\_

## IV. ACCOUNTING BASIS

ACCRUAL ☒ MODIFIED CASH\* ☐ CASH\* ☐Is your fiscal year identical to your tax year? YES ☒ NO ☐Tax Year: 12/31/03 Fiscal Year: 12/31/03

\* All facilities other than governmental must report on the accrual basis.

## STATE OF ILLINOIS

Page 3

Facility Name &amp; ID Number New Way # 0029397 Report Period Beginning: 01/01/03 Ending: 12/31/03

## V. COST CENTER EXPENSES (throughout the report, please round to the nearest dollar)

	Operating Expenses	Costs Per General Ledger				Reclass-ification 5	Reclassified Total 6	Adjust-ments 7	Adjusted Total 8	FOR OHF USE ONLY	
		Salary/Wage 1	Supplies 2	Other 3	Total 4					9	10
	<b>A. General Services</b>										
1	Dietary	25,750	1,306	1,889	28,945		28,945		28,945		1
2	Food Purchase		30,465		30,465		30,465		30,465		2
3	Housekeeping		3,283	1,242	4,525		4,525	73	4,598		3
4	Laundry		764		764		764		764		4
5	Heat and Other Utilities			9,792	9,792		9,792	187	9,979		5
6	Maintenance	779	1,019	4,424	6,222		6,222	3,878	10,100		6
7	Other (specify):*										7
8	<b>TOTAL General Services</b>	26,529	36,837	17,347	80,713		80,713	4,138	84,851		8
	<b>B. Health Care and Programs</b>										
9	Medical Director			300	300		300		300		9
10	Nursing and Medical Records	141,275	3,050	5,251	149,576	(4,972)	144,604	861	145,465		10
10a	Therapy			4,390	4,390		4,390		4,390		10a
11	Activities	7,998	242	979	9,219		9,219		9,219		11
12	Social Services	47,545		2,143	49,688		49,688	(1,117)	48,571		12
13	Nurse Aide Training			2,920	2,920	4,972	7,892		7,892		13
14	Program Transportation			2,462	2,462		2,462		2,462		14
15	Other (specify):* Day Training			91,975	91,975		91,975	(91,975)			15
16	<b>TOTAL Health Care and Programs</b>	196,818	3,292	110,420	310,530		310,530	(92,231)	218,299		16
	<b>C. General Administration</b>										
17	Administrative	27,532		5,600	33,132		33,132	5,034	38,166		17
18	Directors Fees										18
19	Professional Services			35,250	35,250		35,250	(33,513)	1,737		19
20	Dues, Fees, Subscriptions & Promotions			1,601	1,601		1,601	(152)	1,449		20
21	Clerical & General Office Expenses		3,004	8,178	11,182		11,182	7,642	18,824		21
22	Employee Benefits & Payroll Taxes			40,409	40,409		40,409	4,132	44,541		22
23	Inservice Training & Education			879	879		879		879		23
24	Travel and Seminar							65	65		24
25	Other Admin. Staff Transportation										25
26	Insurance-Prop.Liab.Malpractice			3,270	3,270		3,270	297	3,567		26
27	Other (specify):*										27
28	<b>TOTAL General Administration</b>	27,532	3,004	95,187	125,723		125,723	(16,495)	109,228		28
29	<b>TOTAL Operating Expense (sum of lines 8, 16 &amp; 28)</b>	250,879	43,133	222,954	516,966		516,966	(104,588)	412,378		29

\*Attach a schedule if more than one type of cost is included on this line, or if the total exceeds \$1000.

NOTE: Include a separate schedule detailing the reclassifications made in column 5. Be sure to include a detailed explanation of each reclassification.

Facility Name &amp; ID Number      New Way

#0029397

Report Period Beginning:

01/01/03

Ending:

12/31/03

## V. COST CENTER EXPENSES (continued)

	Capital Expense	Cost Per General Ledger				Reclass- ification 5	Reclassified Total 6	Adjust- ments 7	Adjusted Total 8	FOR OHF USE ONLY		
		Salary/Wage 1	Supplies 2	Other 3	Total 4					9	10	
	<b>D. Ownership</b>											
30	Depreciation			22,300	22,300		22,300	(4,911)	17,389			30
31	Amortization of Pre-Op. & Org.			512	512		512		512			31
32	Interest			14,277	14,277		14,277	(7,414)	6,863			32
33	Real Estate Taxes			4,845	4,845		4,845	110	4,955			33
34	Rent-Facility & Grounds							480	480			34
35	Rent-Equipment & Vehicles											35
36	Other (specify):*			(5,667)	(5,667)		(5,667)	(1,824)	(7,491)			36
37	<b>TOTAL Ownership</b>			36,267	36,267		36,267	(13,559)	22,708			37
	<b>Ancillary Expense</b>											
	<b>E. Special Cost Centers</b>											
38	Medically Necessary Transportation											38
39	Ancillary Service Centers											39
40	Barber and Beauty Shops											40
41	Coffee and Gift Shops		1,211		1,211		1,211		1,211			41
42	Provider Participation Fee			30,716	30,716		30,716		30,716			42
43	Other (specify):*											43
44	<b>TOTAL Special Cost Centers</b>		1,211	30,716	31,927		31,927		31,927			44
45	<b>GRAND TOTAL COST</b> (sum of lines 29, 37 & 44)	250,879	44,344	289,937	585,160		585,160	(118,147)	467,013			45

\*Attach a schedule if more than one type of cost is included on this line, or if the total exceeds \$1000.

Facility Name &amp; ID Number New Way

# 0029397

Report Period Beginning:

01/01/03

Ending:

12/31/03

## VI. ADJUSTMENT DETAIL

A. The expenses indicated below are non-allowable and should be adjusted out of Schedule V, pages 3 or 4 via column 7.

In column 2 below, reference the line on which the particular cost was included. (See instructions.)

	NON-ALLOWABLE EXPENSES	1 Amount	2 Refer- ence	3 OHF USE ONLY	
1	Day Care	\$ (91,975)	15	\$	1
2	Other Care for Outpatients				2
3	Governmental Sponsored Special Programs				3
4	Non-Patient Meals				4
5	Telephone, TV & Radio in Resident Rooms				5
6	Rented Facility Space				6
7	Sale of Supplies to Non-Patients				7
8	Laundry for Non-Patients				8
9	Non-Straightline Depreciation	(5,788)	30		9
10	Interest and Other Investment Income				10
11	Discounts, Allowances, Rebates & Refunds				11
12	Non-Working Officer's or Owner's Salary				12
13	Sales Tax				13
14	Non-Care Related Interest	(7,414)	32		14
15	Non-Care Related Owner's Transactions				15
16	Personal Expenses (Including Transportation)				16
17	Non-Care Related Fees	(100)	20		17
18	Fines and Penalties	(2)	20		18
19	Entertainment	(165)	12		19
20	Contributions	(25)	20		20
21	Owner or Key-Man Insurance				21
22	Special Legal Fees & Legal Retainers	(9,616)	19		22
23	Malpractice Insurance for Individuals				23
24	Bad Debt	(1,824)	36		24
25	Fund Raising, Advertising and Promotional				25
26	Income Taxes and Illinois Personal Property Replacement Tax				26
27	Nurse Aide Training for Non-Employees				27
28	Yellow Page Advertising				28
29	Other-Attach Schedule Sum - Pg. 5A	(1,018)			29
30	SUBTOTAL (A): (Sum of lines 1-29)	\$ (117,927)		\$	30

OHF USE ONLY						
48		49	50	51	52	

B. If there are expenses experienced by the facility which do not appear in the general ledger, they should be entered below.(See instructions.)

		1 Amount	2 Reference	
31	Non-Paid Workers-Attach Schedule*	\$		31
32	Donated Goods-Attach Schedule*			32
	Amortization of Organization &			
33	Pre-Operating Expense			33
	Adjustments for Related Organization			
34	Costs (Schedule VII)	(220)		34
35	Other- Attach Schedule			35
36	SUBTOTAL (B): (sum of lines 31-35)	\$ (220)		36
	(sum of SUBTOTALS			
37	TOTAL ADJUSTMENTS (A) and (B) )	\$ (118,147)		37

\*These costs are only allowable if they are necessary to meet minimum licensing standards. Attach a schedule detailing the items included on these lines.

C. Are the following expenses included in Sections A to D of pages 3 and 4? If so, they should be reclassified into Section E. Please reference the line on which they appear before reclassification. (See instructions.)

		1 Yes	2 No	3 Amount	4 Reference	
38	Medically Necessary Transport.			\$		38
39						39
40	Gift and Coffee Shops					40
41	Barber and Beauty Shops					41
42	Laboratory and Radiology					42
43	Prescription Drugs					43
44	Exceptional Care Program					44
45	Other-Attach Schedule					45
46	Other-Attach Schedule					46
47	TOTAL (C): (sum of lines 38-46)			\$		47

New Way

ID# 0029397

Report Period Beginning: 01/01/03

Ending: 12/31/03

Sch. V Line

NON-ALLOWABLE EXPENSES		Amount	Reference	
1	PAC Dues	\$ (66)	20	1
2	Tobacco	(30)	12	2
3	Gifts and Clothing	(720)	12	3
4	Flowers	(37)	12	4
5	Entertainment	(165)	12	5
6				6
7				7
8				8
9				9
10				10
11				11
12				12
13				13
14				14
15				15
16				16
17				17
18				18
19				19
20				20
21				21
22				22
23				23
24				24
25				25
26				26
27				27
28				28
29				29
30				30
31				31
32				32
33				33
34				34
35				35
36				36
37				37
38				38
39				39
40				40
41				41
42				42
43				43
44				44
45				45
46				46
47				47
48				48
49	Total	(1,018)		49

## Summary A

12/31/03

---

[illegible]

## Summary B

12/31/03

[illegible]



Facility Name & ID Number New Way # 0029397 Report Period Beginning: 01/01/03 Ending: 12/31/03

## VII. RELATED PARTIES

A. Enter below the names of ALL owners and related organizations (parties) as defined in the instructions. Attach an additional schedule if necessary.

1 OWNERS		2 RELATED NURSING HOMES		3 OTHER RELATED BUSINESS ENTITIES		
Name	Ownership %	Name	City	Name	City	Type of Business
Don J. Pippins	98	Liberty House	Marion	ILS 1-3	Anna	CILA
Victor Metzger	2	Holly Hill & Mulberry Manor Inc	Anna	ILS 4	Metropolis	CILA
		Lincoln Square	Jonesboro	JR's Centre	Anna	DT Program
		Pilot House	Cairo	kel-Tech	Anna	Mgmt Co
		Krypton	Metropolis			
		Glen Brook	Vienna			
		Colonial Manor	Ziegler			

B. Are any costs included in this report which are a result of transactions with related organizations? This includes rent, management fees, purchase of supplies, and so forth. ☒ YES ☐ NO

If yes, costs incurred as a result of transactions with related organizations must be fully itemized in accordance with the instructions for determining costs as specified for this form.

1	2	3 Cost Per General Ledger	4	5 Cost to Related Organization	6	7	8 Difference:	
Schedule V	Line	Item	Amount	Name of Related Organization	Percent of Ownership	Operating Cost of Related Organization	Adjustments for Related Organization Costs (7 minus 4)	
1	V	3 Housekeeping	\$	kel-Tech Management Co.	25.00%	\$ 73	\$ 73	1
2	V	5 Utilities		kel-Tech Management Co.	25.00%	187	187	2
3	V	6 Maintenance		kel-Tech Management Co.	25.00%	601	601	3
4	V	19 Legal & Accounting		kel-Tech Management Co.	25.00%	103	103	4
5	V	20 Dues, Fees & Subscriptions		kel-Tech Management Co.	25.00%	41	41	5
6	V	21 Clerical & General Office		kel-Tech Management Co.	25.00%	1,242	1,242	6
7	V	22 Employee Benefits		kel-Tech Management Co.	25.00%	4,132	4,132	7
8	V	24 Training		kel-Tech Management Co.	25.00%	65	65	8
9	V	26 Insurance		kel-Tech Management Co.	25.00%	297	297	9
10	V	30 Depreciation		kel-Tech Management Co.	25.00%	877	877	10
11	V	33 Real Estate Taxes		kel-Tech Management Co.	25.00%	110	110	11
12	V	34 Building Lease		kel-Tech Management Co.	25.00%	480	480	12
13	V							13
14	Total		\$			\$ 8,208	\$ * 8,208	14

\* Total must agree with the amount recorded on line 34 of Schedule VI.

Facility Name & ID Number New Way# 0029397Report Period Beginning: 01/01/03Ending: 12/31/03

## VII. RELATED PARTIES (continued)

B. Are any costs included in this report which are a result of transactions with related organizations? This includes rent, management fees, purchase of supplies, and so forth. ☒ YES ☐ NO

If yes, costs incurred as a result of transactions with related organizations must be fully itemized in accordance with the instructions for determining costs as specified for this form.

1	2	3 Cost Per General Ledger	4	5 Cost to Related Organization	6	7	8 Difference:	
Schedule V	Line	Item	Amount	Name of Related Organization	Percent of Ownership	Operating Cost of Related Organization	Adjustments for Related Organization Costs (7 minus 4)	
15	V	10 Nursing Wages	\$	kel-Tech Management Co.	25.00%	\$ 861	\$ 861	15
16	V	17 Administrative Wages		kel-Tech Management Co.	25.00%	5,034	5,034	16
17	V	21 Clerical Wages		kel-Tech Management Co.	25.00%	6,400	6,400	17
18	V	6 Maintenance Wages		kel-Tech Management Co.	25.00%	3,277	3,277	18
19	V	19 Professional Services	24,000	kel-Tech Management Co.	25.00%		(24,000)	19
20	V							20
21	V							21
22	V							22
23	V							23
24	V							24
25	V							25
26	V							26
27	V							27
28	V							28
29	V							29
30	V							30
31	V							31
32	V							32
33	V							33
34	V							34
35	V							35
36	V							36
37	V							37
38	V							38
39	Total		\$ 24,000			\$ 15,572	\$ * (8,428)	39

\* Total must agree with the amount recorded on line 34 of Schedule VI.

Facility Name & ID Number      New Way      #      0029397      Report Period Beginning:      01/01/03      Ending:      12/31/03

## VII. RELATED PARTIES (continued)

## C. Statement of Compensation and Other Payments to Owners, Relatives and Members of Board of Directors.

**NOTE: ALL owners ( even those with less than 5% ownership) and their relatives who receive any type of compensation from this home must be listed on this schedule.**

	1 Name	2 Title	3 Function	4 Ownership Interest	5 Compensation Received From Other Nursing Homes*	6 Average Hours Per Work Week Devoted to this Facility and % of Total Work Week		7 Compensation Included in Costs for this Reporting Period**		8 Schedule V. Line & Column Reference	
						Hours	Percent	Description	Amount		
1	Don J. Pippins	Administrator	Administrator	98.00	86,023	8	20.00	ADM	\$ 26,309	17	1
2	Victor Metzger	RSD	RSD	2.00		40	100.00	RSD	47,545	10	2
3	Charlotte Metzger	None	Program Staff			30	100.00	Program Staff	12,954	10	3
4											4
5											5
6											6
7	kel-Tech Management Co. Allocation:										7
8	Diana Alley							Nursing	861	19-03	8
9	Jacob Alley							Maintenance	3,277	19-03	9
10	James A. Keller							ADM	4,214	19-03	10
11	Don J. Pippins							ADM	820	19-03	11
12											12
13								TOTAL	\$ 95,980		13

\* If the owner(s) of this facility or any other related parties listed above have received compensation from other nursing homes, attach a schedule detailing the name(s) of the home(s) as well as the amount paid. THIS AMOUNT MUST AGREE TO THE AMOUNTS CLAIMED ON THE THE OTHER NURSING HOMES' COST REPORTS.

\*\* This must include all forms of compensation paid by related entities and allocated to Schedule V of this report (i.e., management fees).  
FAILURE TO PROPERLY COMPLETE THIS SCHEDULE INDICATING ALL FORMS OF COMPENSATION RECEIVED FROM THIS HOME.  
ALL OTHER NURSING HOMES AND MANAGEMENT COMPANIES MAY RESULT IN THE DISALLOWANCE OF SUCH COMPENSATION

Facility Name & ID Number New Way # 0029397 Report Period Beginning: 01/01/03 Ending: 12/31/03

## VIII. ALLOCATION OF INDIRECT COSTS

A. Are there any costs included in this report which were derived from allocations of central office or parent organization costs? (See instructions.) YES ☒ NO ☐

Name of Related Organization kel-Tech Management Co.  
 Street Address 158 E. Vienna Street  
 City / State / Zip Code Anna, IL 62906  
 Phone Number (618) 833-5070  
 Fax Number (618) 833-4993

B. Show the allocation of costs below. If necessary, please attach worksheets.

1 Schedule V Line Reference	2 Item	3 Unit of Allocation (i.e., Days, Direct Cost, Square Feet)	4 Total Units	5 Number of Subunits Being Allocated Among	6 Total Indirect Cost Being Allocated	7 Amount of Salary Cost Contained in Column 6	8 Facility Units	9 Allocation (col.8/col.4)x col.6	
1	3	HOUSEKEEPING	Mgmt. Fee Contribution	360,366	12	\$ 1,089	\$ 24,000	\$ 73	1
2	6	UTILITIES	Mgmt. Fee Contribution	360,366	12	2,809	24,000	187	2
3	6	MAINT.-VEHICLES	Mgmt. Fee Contribution	360,366	12	135	24,000	9	3
4	6	MAINT.BUILDING	Mgmt. Fee Contribution	360,366	12	150	24,000	10	4
5	6	MAINT.SUPPLIES	Mgmt. Fee Contribution	360,366	12	179	24,000	12	5
6	6	GROUPS MAINT.	Mgmt. Fee Contribution	360,366	12	663	24,000	44	6
7	6	REPAIRS-VEHICLES	Mgmt. Fee Contribution	360,366	12	1,577	24,000	105	7
8	6	REPAIRS-BUILDINGS	Mgmt. Fee Contribution	360,366	12	179	24,000	12	8
9	6	REPAIRS	Mgmt. Fee Contribution	360,366	12	2,231	24,000	149	9
10	6	TRANSPORTATION	Mgmt. Fee Contribution	360,366	12	3,910	24,000	260	10
11	19	LEGAL & ACCOUNTING	Mgmt. Fee Contribution	360,366	12	1,540	24,000	103	11
12	20	DUES,FEES,SUBSCRIPTIONS	Mgmt. Fee Contribution	360,366	12	608	24,000	41	12
13	21	G & A SUPPLIES	Mgmt. Fee Contribution	360,366	12	8,490	24,000	565	13
14	21	POSTAGE	Mgmt. Fee Contribution	360,366	12	3,094	24,000	206	14
15	21	SOFTWARE EXP.	Mgmt. Fee Contribution	360,366	12	1,922	24,000	128	15
16	21	TELEPHONE	Mgmt. Fee Contribution	360,366	12	2,914	24,000	194	16
17	21	TELEPHONE CELL	Mgmt. Fee Contribution	360,366	12	1,040	24,000	69	17
18	21	PRINTING	Mgmt. Fee Contribution	360,366	12	52	24,000	3	18
19	21	COPIER EXPENSE	Mgmt. Fee Contribution	360,366	12	1,137	24,000	76	19
20	22	PAYROLL TAX EXPENSE	Mgmt. Fee Contribution	360,366	12	19,692	24,000	1,311	20
21	22	INS.-EMPLOYEE GROUP	Mgmt. Fee Contribution	360,366	12	39,811	24,000	2,651	21
22	22	INSURANCE-W/C	Mgmt. Fee Contribution	360,366	12	2,534	24,000	169	22
23	24	STAFF TRAINING	Mgmt. Fee Contribution	360,366	12	334	24,000	22	23
24									24
25	TOTALS				\$ 96,090	\$		\$ 6,399	25

Facility Name & ID Number New Way# 0029397

Report Period Beginning:

01/01/03Ending: 12/31/03

## VIII. ALLOCATION OF INDIRECT COSTS

A. Are there any costs included in this report which were derived from allocations of central office or parent organization costs? (See instructions.) YES ☒ NO ☐

Name of Related Organization kel-Tech Management Co.Street Address 158 E. Vienna StreetCity / State / Zip Code Anna, IL 62906Phone Number (618) 833-5070Fax Number (618) 833-4993

B. Show the allocation of costs below. If necessary, please attach worksheets.

1 Schedule V Line Reference	2 Item	3 Unit of Allocation (i.e., Days, Direct Cost, Square Feet)	4 Total Units	5 Number of Subunits Being Allocated Among	6 Total Indirect Cost Being Allocated	7 Amount of Salary Cost Contained in Column 6	8 Facility Units	9 Allocation (col.8/col.4)x col.6	
1	24 SEMINAR	Mgmt. Fee Contribution	360,366	12	\$ 646	\$	24,000	\$ 43	1
2	26 INSURANCE-VEHICLES	Mgmt. Fee Contribution	360,366	12	811		24,000	54	2
3	26 INSURANCE-BLDG. & LIAB.	Mgmt. Fee Contribution	360,366	12	3,652		24,000	243	3
4	30 DEPRECIATION	Mgmt. Fee Contribution	360,366	12	13,162		24,000	877	4
5	33 REAL ESTATE TAXES	Mgmt. Fee Contribution	360,366	12	1,656		24,000	110	5
6	34 LEASE-Building	Mgmt. Fee Contribution	360,366	12	7,200		24,000	480	6
7	10 NURSING WAGES	Mgmt. Fee Contribution	360,366	12	12,928	12,928	24,000	861	7
8	17 ADMINISTRATION WAGES	Mgmt. Fee Contribution	360,366	12	75,589	75,589	24,000	5,034	8
9	21 CLERICAL WAGES	Mgmt. Fee Contribution	360,366	12	96,097	96,097	24,000	6,400	9
10	6 MAINTENANCE WAGES	Mgmt. Fee Contribution	360,366	12	49,201	49,201	24,000	3,277	10
11									11
12									12
13									13
14									14
15									15
16									16
17									17
18									18
19									19
20									20
21									21
22									22
23									23
24									24
25	TOTALS				\$ 260,941	\$ 233,815		\$ 17,379	25

**IX. INTEREST EXPENSE AND REAL ESTATE TAX EXPENSE**

**A. Interest: (Complete details must be provided for each loan - attach a separate schedule if necessary.)**

1		2		3	4	5	6		7	8	9	10	
	Name of Lender	Related**		Purpose of Loan	Monthly Payment Required	Date of Note	Amount of Note		Maturity Date	Interest Rate (4 Digits)	Reporting Period Interest Expense		
		YES	NO				Original	Balance					
	A. Directly Facility Related												
	Long-Term												
1	* Anna National Bank		X	Real Estate Mortgage	\$2,030.00	1/1986	\$ 305,000	\$	12/2008	0.0700	\$	1	
2	* Refinanced		X	Real Estate Mortgage	\$729.00	1/1987	22,500	50,169	1/2007	0.0500		4,154	2
3													3
4													4
5	Banterra Bank		X	Real Estate Mortgage	\$360.89	1/2003	25,000	22,228	12/2009	0.0550		2,709	5
	Working Capital												
6	Krypton, Inc.		X	Short Term Note		12/2003	20,000	20,000	5/2004				6
7													7
8													8
9	TOTAL Facility Related				\$3,119.89		\$ 372,500	\$ 92,397			\$ 6,863	9	
	B. Non-Facility Related*												
10	Mary Hardesty		X	Stock Repurchase	\$284.00	1/2003	34,812	32,696	12/2012	0.0550		1,069	10
11	Pat Lewis		X	Stock Repurchase	\$962.00	1/2003	129,938	125,401	2/2018	0.0550		6,345	11
12													
13													12
													13
14	TOTAL Non-Facility Related				\$1,246.00		\$ 164,750	\$ 158,097			\$ 7,414	14	
15	TOTALS (line 9+line14)						\$ 537,250	\$ 250,494			\$ 14,277	15	

16) Please indicate the total amount of mortgage insurance expense and the location of this expense on Sch. V. \$ None Line #

\* Any interest expense reported in this section should be adjusted out on page 5, line 14 and, consequently, page 4, col. 7.  
(See instructions.)

\*\* If there is ANY overlap in ownership between the facility and the lender, this must be indicated in column 2.  
(See instructions.)

Facility Name & ID Number New Way# 0029397

Report Period Beginning:

01/01/03

Ending:

12/31/03

## IX. INTEREST EXPENSE AND REAL ESTATE TAX EXPENSE (continued)

## B. Real Estate Taxes

1. Real Estate Tax accrual used on 2002 report.		<b>Important</b> , please see the next worksheet, "RE_Tax". The real estate tax statement and bill must accompany the cost report.	\$	<u>4,700</u>	1
2. Real Estate Taxes paid during the year: (Indicate the tax year to which this payment applies. If payment covers more than one year, detail below.)			\$	<u>4,725</u>	2
3. Under or (over) accrual (line 2 minus line 1).			\$	<u>25</u>	3
4. Real Estate Tax accrual used for 2003 report. (Detail and explain your calculation of this accrual on the lines below.)			\$	<u>4,820</u>	4
5. Direct costs of an appeal of tax assessments which has NOT been included in professional fees or other general operating costs on Schedule V, sections A, B or C. <b>(Describe appeal cost below. Attach copies of invoices to support the cost and a copy of the appeal filed with the county.)</b>			\$		5
6. Subtract a refund of real estate taxes. You must offset the full amount of any direct appeal costs classified as a real estate tax cost plus one-half of any remaining refund. <b>TOTAL REFUND \$      For      Tax Year. (Attach a copy of the real estate tax appeal board's decision.)</b>			\$		6
7. Real Estate Tax expense reported on Schedule V, line 33. This should be a combination of lines 3 thru 6.			\$	<u>4,845</u>	7
Real Estate Tax History:					
Real Estate Tax Bill for Calendar Year:	1998	<u>4,421</u>	8		
	1999	<u>4,390</u>	9		
	2000	<u>4,628</u>	10		
	2001	<u>4,710</u>	11		
	2002	<u>4,725</u>	12		
<u>Sch. V, Line 33, Col. 3</u>	<u>\$4845</u>				
<u>Kel-Tech Mgmt Allocation</u>	<u>110</u>				
<u>Sch. V, Line 33, Col. 8</u>	<u>\$4955</u>				
				<b>FOR OHF USE ONLY</b>	
		13	FROM R. E. TAX STATEMENT FOR 2002	\$	13
		14	PLUS APPEAL COST FROM LINE 5	\$	14
		15	LESS REFUND FROM LINE 6	\$	15
		16	AMOUNT TO USE FOR RATE CALCULATION	\$	16

## NOTES:

1. Please indicate a negative number by use of brackets( ). Deduct any overaccrual of taxes from prior year.
2. If facility is a non-profit which pays real estate taxes, you must attach a denial of an application for real estate tax exemption unless the building is rented from a for-profit entity.  
**This denial must be no more than four years old at the time the cost report is filed.**

**IMPORTANT NOTICE**

**TO:** Long Term Care Facilities with Real Estate Tax Rates    **RE:** 2002 REAL ESTATE TAX COST DOCUMENTATION

In order to set the real estate tax portion of the capital rate, it is necessary that we obtain additional information regarding your calendar 2002 real estate tax costs, as well as copies of your real estate tax bills for calendar 2002.

Please complete the Real Estate Tax Statement below and forward with a copy of your 2002 real estate tax bill to the Department of Public Aid, Office of Health Finance, 201 South Grand Avenue East, Springfield, Illinois 62763.

**Please send these items in with your completed 2003 cost report. The cost report will not be considered complete and timely filed until this statement and the corresponding real estate tax bills are filed.** If you have any questions, please call the Office of Health Finance at (217) 782-1630.

**2002 LONG TERM CARE REAL ESTATE TAX STATEMENT**

FACILITY NAME New Way COUNTY Union

FACILITY IDPH LICENSE NUMBER 0029397

CONTACT PERSON REGARDING THIS REPORT Richard Stroh

TELEPHONE 618-833-5070 FAX #: 618-833-4993

**A. Summary of Real Estate Tax Cost**

Enter the tax index number and real estate tax assessed for 2002 on the lines provided below. Enter only the portion of the cost that applies to the operation of the nursing home in Column D. Real estate tax applicable to any portion of the nursing home property which is vacant, rented to other organizations, or used for purposes other than long term care must not be entered in Column D. Do not include cost for any period other than calendar year 2002.

(A)	(B)	(C)	(D) <u>Tax</u> <u>Applicable to</u> <u>Nursing Home</u>
<u>Tax Index Number</u>	<u>Property Description</u>	<u>Total Tax</u>	
1. <u>05-29-04-014</u>	<u>S29 T12 R1W</u>	\$ <u>4,725.00</u>	\$ <u>4,725.00</u>
2. _____	_____	\$ _____	\$ _____
3. _____	_____	\$ _____	\$ _____
4. _____	_____	\$ _____	\$ _____
5. _____	_____	\$ _____	\$ _____
6. _____	_____	\$ _____	\$ _____
7. _____	_____	\$ _____	\$ _____
8. _____	_____	\$ _____	\$ _____
9. _____	_____	\$ _____	\$ _____
10. _____	_____	\$ _____	\$ _____
<b>TOTALS</b>		\$ <u>4,725.00</u>	\$ <u>4,725.00</u>

**B. Real Estate Tax Cost Allocations**

Does any portion of the tax bill apply to more than one nursing home, vacant property, or property which is not directly used for nursing home services?        YES   x   NO

If YES, attach an explanation & a schedule which shows the calculation of the cost allocated to the nursing home. (Generally the real estate tax cost must be allocated to the nursing home based upon sq. ft. of space used.)

**C. Tax Bills**

Attach a copy of the 2002 tax bills which were listed in Section A to this statement. Be sure to use the 2002 tax bill which is normally paid during 2003.



A. Square Feet: 5,556
 B. General Construction Type: Exterior Alum Siding & Brick Frame Wood Number of Stories 2

C. Does the Operating Entity? ☒ (a) Own the Facility ☐ (b) Rent from a Related Organization. ☐ (c) Rent from Completely Unrelated Organization.  
 (Facilities checking (a) or (b) must complete Schedule XI. Those checking (c) may complete Schedule XI or Schedule XII-A. See instructions.)

D. Does the Operating Entity? ☒ (a) Own the Equipment ☐ (b) Rent equipment from a Related Organization. ☐ (c) Rent equipment from Completely Unrelated Organization.  
 (Facilities checking (a) or (b) must complete Schedule XI-C. Those checking (c) may complete Schedule XI-C or Schedule XII-B. See instructions.)

E. List all other business entities owned by this operating entity or related to the operating entity that are located on or adjacent to this nursing home's grounds (such as, but not limited to, apartments, assisted living facilities, day training facilities, day care, independent living facilities, nurse aide training facilities, etc.) List entity name, type of business, square footage, and number of beds/units available (where applicable).

F. Does this cost report reflect any organization or pre-operating costs which are being amortized? ☒ YES ☐ NO  
 If so, please complete the following:

1. Total Amount Incurred: 2,558
 2. Number of Years Over Which it is Being Amortized: 5

3. Current Period Amortization: 512
 4. Dates Incurred: 1/1/03

Nature of Costs: \_\_\_\_\_  
 (Attach a complete schedule detailing the total amount of organization and pre-operating costs.)

XI. OWNERSHIP COSTS:

A. Land.

	1	2	3	4	
	Use	Square Feet	Year Acquired	Cost	
1	<u>100%</u>	<u>43,560</u>	<u>1984</u>	<u>\$ 10,000</u>	1
2					2
3	TOTALS	<u>43,560</u>		<u>\$ 10,000</u>	3

Facility Name &amp; ID Number New Way

# 0029397

Report Period Beginning:

01/01/03

Ending:

12/31/03

**XI. OWNERSHIP COSTS (continued)****B. Building Depreciation-Including Fixed Equipment. (See instructions.) Round all numbers to nearest dollar.**

	1 Beds*	FOR OHF USE ONLY	2 Year Acquired	3 Year Constructed	4 Cost	5 Current Book Depreciation	6 Life in Years	7 Straight Line Depreciation	8 Adjustments	9 Accumulated Depreciation	
4	16			1985	\$ 298,575	\$ 8,610	40	\$ 8,610	\$	\$ 147,092	4
5											5
6											6
7											7
8											8
	<b>Improvement Type**</b>										
9	Siding & Gutters			2003	8,200	2,747	15	410	(2,337)	2,747	9
10	Painting			2003	3,558	1,192	15	297	(895)	1,192	10
11	Carpet			2003	4,259	4,259	7	406	(3,853)	4,259	11
12	Bedroom Addition			2003	2,145	719	15	95	(624)	719	12
13											13
14											14
15											15
16											16
17											17
18											18
19											19
20											20
21											21
22											22
23											23
24											24
25											25
26											26
27											27
28											28
29											29
30											30
31											31
32											32
33											33
34											34
35											35
36											36

\*Total beds on this schedule must agree with page 2.

\*\*Improvement type must be detailed in order for the cost report to be considered complete.

See Page 12A, Line 70 for total

XI. OWNERSHIP COSTS (continued)
 B. Building Depreciation-Including Fixed Equipment. (See instructions.) Round all numbers to nearest dollar.

	1	3	4	5	6	7	8	9	
	Improvement Type**	Year Constructed	Cost	Current Book Depreciation	Life in Years	Straight Line Depreciation	Adjustments	Accumulated Depreciation	
37			\$	\$		\$	\$	\$	37
38									38
39									39
40									40
41									41
42									42
43									43
44									44
45									45
46									46
47									47
48									48
49									49
50									50
51									51
52									52
53									53
54									54
55									55
56									56
57									57
58									58
59									59
60									60
61									61
62									62
63									63
64									64
65									65
66									66
67									67
68									68
69									69
70	TOTAL (lines 4 thru 69)		\$ 316,737	\$ 17,527		\$ 9,818	\$ (7,709)	\$ 156,009	70

\*\*Improvement type must be detailed in order for the cost report to be considered complete.

## STATE OF ILLINOIS

Page 13

Facility Name &amp; ID Number New Way

# 0029397

Report Period Beginning:

01/01/03

Ending:

12/31/03

## XI. OWNERSHIP COSTS (continued)

## C. Equipment Depreciation-Excluding Transportation. (See instructions.)

	Category of Equipment	1 Cost	Current Book Depreciation 2	Straight Line Depreciation 3	4 Adjustments	Component Life 5	Accumulated Depreciation 6	
71	Purchased in Prior Years	\$ 6,600	\$ 550	\$ 2,279	\$ 1,729	12	\$ 6,325	71
72	Current Year Purchases	2,448	2,448	102	(2,346)	7	2,448	72
73	Fully Depreciated Assets	147,982				7	147,982	73
74								74
75	TOTALS	\$ 157,030	\$ 2,998	\$ 2,381	\$ (617)		\$ 156,755	75

## D. Vehicle Depreciation (See instructions.)\*

	1 Use	Model, Make and Year 2	Year Acquired 3	4 Cost	Current Book Depreciation 5	Straight Line Depreciation 6	7 Adjustments	Life in Years 8	Accumulated Depreciation 9	
76	Healthcare	1997 Ford Van	1996	\$ 20,929	\$	\$	\$	5	\$ 20,929	76
77	Healthcare	1999 Mercury Mountaineer	1999	21,567	1,775	4,313	2,538	5	14,560	77
78										78
79										79
80	TOTALS			\$ 42,496	\$ 1,775	\$ 4,313	\$ 2,538		\$ 35,489	80

## E. Summary of Care-Related Assets

	1 Reference	2 Amount	
81	Total Historical Cost (line 3, col.4 + line 70, col.4 + line 75, col.1 + line 80, col.4) + (Pages 12B thru 12I, if applicable)	\$ 526,263	81
82	Current Book Depreciation (line 70, col.5 + line 75, col.2 + line 80, col.5) + (Pages 12B thru 12I, if applicable)	\$ 22,300	82
83	Straight Line Depreciation (line 70, col.7 + line 75, col.3 + line 80, col.6) + (Pages 12B thru 12I, if applicable)	\$ 16,512	83 **
84	Adjustments (line 70, col.8 + line 75, col.4 + line 80, col.7) + (Pages 12B thru 12I, if applicable)	\$ (5,788)	84
85	Accumulated Depreciation (line 70, col.9 + line 75, col.6 + line 80, col.9) + (Pages 12B thru 12I, if applicable)	\$ 348,253	85

## F. Depreciable Non-Care Assets Included in General Ledger. (See instructions.)

	1 Description & Year Acquired	2 Cost	Current Book Depreciation 3	Accumulated Depreciation 4	
86		\$	\$	\$	86
87					87
88					88
89					89
90					90
91	TOTALS	\$	\$	\$	91

## G. Construction-in-Progress

	Description	Cost	
92		\$	92
93			93
94			94
95		\$	95

\* Vehicles used to transport residents to & from day training must be recorded in XI-F, not XI-D.

\*\* This must agree with Schedule V line 30, column 8.

## XII. RENTAL COSTS

### A. Building and Fixed Equipment (See instructions.)

1. Name of Party Holding Lease: Related Party

2. Does the facility also pay real estate taxes in addition to rental amount shown below on line 7, column 4?

If NO, see instructions.

☐ YES ☐ NO

		1 Year Constructed	2 Number of Beds	3 Date of Lease	4 Rental Amount	5 Total Years of Lease	6 Total Years Renewal Option*	
3	Original Building:				\$			3
4	Additions							4
5								5
6								6
7	TOTAL				\$			7

8. List separately any amortization of lease expense included on page 4, line 34.

This amount was calculated by dividing the total amount to be amortized by the length of the lease                     .

9. Option to Buy: ☐ YES ☐ NO Terms:                                     \*

### B. Equipment-Excluding Transportation and Fixed Equipment. (See instructions.)

15. Is Movable equipment rental included in building rental?

☐ YES ☐ NO

16. Rental Amount for movable equipment: \$ N/A Description:                                     

(Attach a schedule detailing the breakdown of movable equipment)

### C. Vehicle Rental (See instructions.)

	1 Use	2 Model Year and Make	3 Monthly Lease Payment	4 Rental Expense for this Period	
17			\$	\$	17
18					18
19					19
20					20
21	TOTAL		\$	\$	21

10. Effective dates of current rental agreement:

Beginning                     

Ending                     

11. Rent to be paid in future years under the current rental agreement:

Fiscal Year Ending Annual Rent

12.                      /2004 \$                     

13.                      /2005 \$                     

14.                      /2006 \$                     

\* If there is an option to buy the building, please provide complete details on attached schedule.

\*\* This amount plus any amortization of lease expense must agree with page 4, line 34.

A. TYPE OF TRAINING PROGRAM (If aides are trained in another facility program, attach a schedule listing the facility name, address and cost per aide trained in that facility.)

1. HAVE YOU TRAINED AIDES DURING THIS REPORT PERIOD?	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	2. CLASSROOM PORTION:	3. CLINICAL PORTION:
		IN-HOUSE PROGRAM <input checked="" type="checkbox"/>	IN-HOUSE PROGRAM <input checked="" type="checkbox"/>
		IN OTHER FACILITY <input type="checkbox"/>	IN OTHER FACILITY <input type="checkbox"/>
		COMMUNITY COLLEGE <input type="checkbox"/>	HOURS PER AIDE <u>86</u>
		HOURS PER AIDE <u>44</u>	

If "yes", please complete the remainder of this schedule. If "no", provide an explanation as to why this training was not necessary.

B. EXPENSES

ALLOCATION OF COSTS (d)

		1	2	3	4
		Facility			
		Drop-outs	Completed	Contract	Total
1	Community College Tuition	\$	\$	\$	\$
2	Books and Supplies				
3	Classroom Wages (a)	1,361	670		2,031
4	Clinical Wages (b)	2,660	1,310		3,971
5	In-House Trainer Wages (c)				
6	Transportation				
7	Contractual Payments			1,890	1,890
8	Nurse Aide Competency Tests				
9	TOTALS	\$ 4,021	\$ 1,981	\$ 1,890	\$ 7,892
10	SUM OF line 9, col. 1 and 2 (e)	\$ 6,002			

C. CONTRACTUAL INCOME

In the box below record the amount of income your facility received training aides from other facilities.

\$

D. NUMBER OF AIDES TRAINED

COMPLETED	
1. From this facility	3
2. From other facilities (f)	
DROP-OUTS	
1. From this facility	6
2. From other facilities (f)	
TOTAL TRAINED	9

- (a) Include wages paid during the classroom portion of training. Do not include fringe benefits.  
(b) Include wages paid during the clinical portion of training. Do not include fringe benefits.  
(c) For in-house training programs only. Do not include fringe benefits.  
(d) Allocate based on if the aide is from your facility or is being contracted to be trained in your facility. Drop-out costs can only be for costs incurred by your own aides.

- (e) The total amount of Drop-out and Completed Costs for your own aides must agree with Sch. V, line 13, col. 8.  
(f) Attach a schedule of the facility names and addresses of those facilities for which you trained aides.

**XIV. SPECIAL SERVICES (Direct Cost) (See instructions.)**

		1	2	3	4	5	6	7	8		
	Service	Schedule V Line & Column Reference	Staff		Outside Practitioner (other than consultant)		Supplies (Actual or Allocated)	Total Units (Column 2 + 4)	Total Cost (Col. 3 + 5 + 6)		
			Units of Service	Cost	Units	Cost					
					1	Licensed Occupational Therapist		hrs	\$		\$
	Licensed Speech and Language Development Therapist		hrs								2
2	Licensed Recreational Therapist		hrs								3
3	Licensed Physical Therapist		hrs								4
4	Physician Care		visits								5
5	Dental Care		visits								6
6	Work Related Program		hrs								7
7	Habilitation		hrs								8
8			# of prescrpts								9
9	Pharmacy										
	Psychological Services (Evaluation and Diagnosis/ Behavior Modification)		hrs								10
10	Academic Education		hrs								11
11	Exceptional Care Program										12
12											
13	Other (specify):										13
14	TOTAL			\$		\$	\$		\$		14

NOTE: This schedule should include fees (other than consultant fees) paid to licensed practitioners. Consultant fees should be detailed on  
 Schedule XVIII-B. Salaries of unlicensed practitioners, such as nurse aides, who help with the above activities should not be listed  
 on this schedule.

## STATE OF ILLINOIS

Page 17

Facility Name &amp; ID Number New Way

# 0029397

Report Period Beginning: 01/01/03

Ending:

12/31/03

## XV. BALANCE SHEET - Unrestricted Operating Fund.

As of 12/31/03

(last day of reporting year)

This report must be completed even if financial statements are attached.

		1 Operating	2 After Consolidation*	
	<b>A. Current Assets</b>			
1	Cash on Hand and in Banks	\$ 34,002	\$	1
2	Cash-Patient Deposits			2
3	Accounts & Short-Term Notes Receivable-Patients (less allowance )	109,712		3
4	Supply Inventory (priced at )			4
5	Short-Term Investments			5
6	Prepaid Insurance			6
7	Other Prepaid Expenses			7
8	Accounts Receivable (owners or related parties)	39,371		8
9	Other(specify): Emp. Advance	(145)		9
10	<b>TOTAL Current Assets</b> (sum of lines 1 thru 9)	\$ 182,940	\$	10
	<b>B. Long-Term Assets</b>			
11	Long-Term Notes Receivable			11
12	Long-Term Investments			12
13	Land	10,000		13
14	Buildings, at Historical Cost	298,575		14
15	Leasehold Improvements, at Historical Cost	18,162		15
16	Equipment, at Historical Cost	199,526		16
17	Accumulated Depreciation (book methods)	(348,253)		17
18	Deferred Charges			18
19	Organization & Pre-Operating Costs	2,558		19
20	Accumulated Amortization - Organization & Pre-Operating Costs	(512)		20
21	Restricted Funds			21
22	Other Long-Term Assets (specify):			22
23	Other(specify):			23
24	<b>TOTAL Long-Term Assets</b> (sum of lines 11 thru 23)	\$ 180,056	\$	24
25	<b>TOTAL ASSETS</b> (sum of lines 10 and 24)	\$ 362,996	\$	25

		1 Operating	2 After Consolidation*	
	<b>C. Current Liabilities</b>			
26	Accounts Payable	\$ 6,739	\$	26
27	Officer's Accounts Payable			27
28	Accounts Payable-Patient Deposits			28
29	Short-Term Notes Payable			29
30	Accrued Salaries Payable	6,299		30
31	Accrued Taxes Payable (excluding real estate taxes)	(22,889)		31
32	Accrued Real Estate Taxes(Sch.IX-B)	4,820		32
33	Accrued Interest Payable			33
34	Deferred Compensation			34
35	Federal and State Income Taxes			35
	<b>Other Current Liabilities(specify):</b>			
36				36
37				37
38	<b>TOTAL Current Liabilities</b> (sum of lines 26 thru 37)	\$ (5,031)	\$	38
	<b>D. Long-Term Liabilities</b>			
39	Long-Term Notes Payable	200,325		39
40	Mortgage Payable	50,169		40
41	Bonds Payable			41
42	Deferred Compensation			42
	<b>Other Long-Term Liabilities(specify):</b>			
43				43
44				44
45	<b>TOTAL Long-Term Liabilities</b> (sum of lines 39 thru 44)	\$ 250,494	\$	45
46	<b>TOTAL LIABILITIES</b> (sum of lines 38 and 45)	\$ 245,463	\$	46
47	<b>TOTAL EQUITY</b> (page 18, line 24)	\$ 117,533	\$	47
48	<b>TOTAL LIABILITIES AND EQUITY</b> (sum of lines 46 and 47)	\$ 362,996	\$	48

\*(See instructions.)



**XVI. STATEMENT OF CHANGES IN EQUITY**

		<b>1 Total</b>	
<b>1</b>	<b>Balance at Beginning of Year, as Previously Reported</b>	<b>\$ 328,988</b>	<b>1</b>
<b>2</b>	Restatements (describe):		<b>2</b>
<b>3</b>			<b>3</b>
<b>4</b>			<b>4</b>
<b>5</b>			<b>5</b>
<b>6</b>	<b>Balance at Beginning of Year, as Restated (sum of lines 1-5)</b>	<b>\$ 328,988</b>	<b>6</b>
	<b>A. Additions (deductions):</b>		
<b>7</b>	NET Income (Loss) (from page 19, line 43)	<b>52,510</b>	<b>7</b>
<b>8</b>	Aquisitions of Pooled Companies		<b>8</b>
<b>9</b>	Proceeds from Sale of Stock		<b>9</b>
<b>10</b>	Stock Options Exercised		<b>10</b>
<b>11</b>	Contributions and Grants		<b>11</b>
<b>12</b>	Expenditures for Specific Purposes		<b>12</b>
<b>13</b>	Dividends Paid or Other Distributions to Owners	( )	<b>13</b>
<b>14</b>	Donated Property, Plant, and Equipment		<b>14</b>
<b>15</b>	Other (describe) <b>Stock Purchase</b>	<b>(263,965)</b>	<b>15</b>
<b>16</b>	Other (describe)		<b>16</b>
<b>17</b>	<b>TOTAL Additions (deductions) (sum of lines 7-16)</b>	<b>\$ (211,455)</b>	<b>17</b>
	<b>B. Transfers (Itemize):</b>		
<b>18</b>			<b>18</b>
<b>19</b>			<b>19</b>
<b>20</b>			<b>20</b>
<b>21</b>			<b>21</b>
<b>22</b>			<b>22</b>
<b>23</b>	<b>TOTAL Transfers (sum of lines 18-22)</b>	<b>\$</b>	<b>23</b>
<b>24</b>	<b>BALANCE AT END OF YEAR (sum of lines 6 + 17 + 23)</b>	<b>\$ 117,533</b>	<b>24 *</b>

\* This must agree with page 17, line 47.

## STATE OF ILLINOIS

Page 19

Facility Name &amp; ID Number New Way

# 0029397

Report Period Beginning: 01/01/03

Ending:

12/31/03

**VII. INCOME STATEMENT** (attach any explanatory footnotes necessary to reconcile this schedule to Schedules V and VI.) All required classifications of revenue and expense must be provided on this form, even if financial statements are attached.

**Note: This schedule should show gross revenue and expenses. Do not net revenue against expense.**

	Revenue	Amount	
	<b>A. Inpatient Care</b>		
1	Gross Revenue -- All Levels of Care	\$ 541,560	1
2	Discounts and Allowances for all Levels	( )	2
3	<b>SUBTOTAL Inpatient Care (line 1 minus line 2)</b>	\$ 541,560	3
	<b>B. Ancillary Revenue</b>		
4	Day Care	91,975	4
5	Other Care for Outpatients		5
6	Therapy		6
7	Oxygen		7
8	<b>SUBTOTAL Ancillary Revenue (lines 4 thru 7)</b>	\$ 91,975	8
	<b>C. Other Operating Revenue</b>		
9	Payments for Education		9
10	Other Government Grants		10
11	Nurses Aide Training Reimbursements	1,871	11
12	Gift and Coffee Shop	2,224	12
13	Barber and Beauty Care		13
14	Non-Patient Meals		14
15	Telephone, Television and Radio		15
16	Rental of Facility Space		16
17	Sale of Drugs		17
18	Sale of Supplies to Non-Patients		18
19	Laboratory		19
20	Radiology and X-Ray		20
21	Other Medical Services		21
22	Laundry		22
23	<b>SUBTOTAL Other Operating Revenue (lines 9 thru 22)</b>	\$ 4,095	23
	<b>D. Non-Operating Revenue</b>		
24	Contributions		24
25	Interest and Other Investment Income***	2	25
26	<b>SUBTOTAL Non-Operating Revenue (lines 24 and 25)</b>	\$ 2	26
	<b>E. Other Revenue (specify):****</b>		
27	<b>Settlement Income (Insurance, Legal, Etc.)</b>		27
28	<b>Handling Fee Income</b>	38	28
28a			28a
29	<b>SUBTOTAL Other Revenue (lines 27, 28 and 28a)</b>	\$ 38	29
30	<b>TOTAL REVENUE (sum of lines 3, 8, 23, 26 and 29)</b>	\$ 637,670	30

	Expenses	Amount	
	<b>A. Operating Expenses</b>		
31	General Services	80,713	31
32	Health Care	311,304	32
33	General Administration	124,949	33
	<b>B. Capital Expense</b>		
34	Ownership	36,267	34
	<b>C. Ancillary Expense</b>		
35	Special Cost Centers	1,211	35
36	Provider Participation Fee	30,716	36
	<b>D. Other Expenses (specify):</b>		
37			37
38			38
39			39
40	<b>TOTAL EXPENSES (sum of lines 31 thru 39)*</b>	\$ 585,160	40
41	<b>Income before Income Taxes (line 30 minus line 40)**</b>	52,510	41
42	<b>Income Taxes</b>		42
43	<b>NET INCOME OR LOSS FOR THE YEAR (line 41 minus line 42)</b>	\$ 52,510	43

\* This must agree with page 4, line 45, column 4.

\*\* Does this agree with taxable income (loss) per Federal Income Tax Return? No If not, please attach a reconciliation.

\*\*\* See the instructions. If this total amount has not been offset against interest expense on Schedule V, line 32, please include a detailed explanation.

\*\*\*\*Provide a detailed breakdown of "Other Revenue" on an attached sheet.

Facility Name & ID Number New Way# 0029397Report Period Beginning: 01/01/03Ending: 12/31/03

## XVIII. A. STAFFING AND SALARY COSTS (Please report each line separately.)

(This schedule must cover the entire reporting period.)

		1	2**	3	4	
		# of Hrs. Actually Worked	# of Hrs. Paid and Accrued	Reporting Period Total Salaries, Wages	Average Hourly Wage	
1	Director of Nursing	422	422	\$ 11,300	\$ 26.78	1
2	Assistant Director of Nursing					2
3	Registered Nurses					3
4	Licensed Practical Nurses					4
5	Nurse Aides & Orderlies					5
6	Nurse Aide Trainees					6
7	Licensed Therapist					7
8	Rehab/Therapy Aides					8
9	Activity Director					9
10	Activity Assistants	1,068	1,069	7,998	7.48	10
11	Social Service Workers					11
12	Dietician					12
13	Food Service Supervisor					13
14	Head Cook	3,342	3,413	25,750	7.54	14
15	Cook Helpers/Assistants					15
16	Dishwashers					16
17	Maintenance Workers	140	140	779	5.56	17
18	Housekeepers					18
19	Laundry					19
20	Administrator	418	418	27,532	65.87	20
21	Assistant Administrator					21
22	Other Administrative					22
23	Office Manager					23
24	Clerical					24
25	Vocational Instruction					25
26	Academic Instruction					26
27	Medical Director					27
28	Qualified MR Prof. (QMRP)					28
29	Resident Services Coordinator	2,065	2,107	47,545	22.57	29
30	Habilitation Aides (DD Homes)	16,767	17,264	129,975	7.53	30
31	Medical Records					31
32	Other Health Care(specify)					32
33	Other(specify)					33
34	TOTAL (lines 1 - 33)	24,222	24,833	\$ 250,879 *	\$ 10.10	34

\* This total must agree with page 4, column 1, line 45.

\*\* See instructions.

## B. CONSULTANT SERVICES

		1	2	3	
		Number of Hrs. Paid & Accrued	Total Consultant Cost for Reporting Period	Schedule V Line & Column Reference	
35	Dietary Consultant	45	\$ 1,889	1-3	35
36	Medical Director	6	300	9-3	36
37	Medical Records Consultant				37
38	Nurse Consultant	25	250	10-3	38
39	Pharmacist Consultant	28	850	10-3	39
40	Physical Therapy Consultant				40
41	Occupational Therapy Consultant				41
42	Respiratory Therapy Consultant				42
43	Speech Therapy Consultant	50	1,720	10A-3	43
44	Activity Consultant				44
45	Social Service Consultant	26	1,190	12-3	45
46	Other(specify) <u>Dental Consultant</u>	12	1,200	10-3	46
47	<u>Psychologist Consultant</u>	45	2,670	10A-3	47
48	<u>ADM Consultant</u>	56	5,600	17-3	48
49	TOTAL (lines 35 - 48)	293	\$ 15,669		49

## C. CONTRACT NURSES

		1	2	3	
		Number of Hrs. Paid & Accrued	Total Contract Wages	Schedule V Line & Column Reference	
50	Registered Nurses		\$		50
51	Licensed Practical Nurses				51
52	Nurse Aides				52
53	TOTAL (lines 50 - 52)		\$		53

## XIX. SUPPORT SCHEDULES

A. Administrative Salaries			
Name	Function	Ownership %	Amount
Pat Lewis	ADM	100	\$ 1,223
Don Pippins	ADM	98	26,309
TOTAL (agree to Schedule V, line 17, col. 1) (List each licensed administrator separately.)			\$ 27,532
<b>B. Administrative - Other</b>			
Description			Amount
Administrative Consultant			\$ 5,600
TOTAL (agree to Schedule V, line 17, col. 3) (Attach a copy of any management service agreement)			\$ 5,600
<b>C. Professional Services</b>			
Vendor/Payee	Type		Amount
Kel-Tech Management	Accounting Services		\$ 24,000
Barnett & Levine	CPA Services		525
Whitney Accounting	Accounting Services		975
FMRG	Legal Services		9,750
TOTAL (agree to Schedule V, line 19, column 3) (If total legal fees exceed \$2500 attach copy of invoices.)			\$ 35,250
<b>D. Employee Benefits and Payroll Taxes</b>			
Description			Amount
Workers' Compensation Insurance			\$ 12,042
Unemployment Compensation Insurance			3,119
FICA Taxes			19,348
Employee Health Insurance			5,900
Employee Meals			
Illinois Municipal Retirement Fund (IMRF)*			
Kel-Tech Mgmt Co. Allocation			4,132
TOTAL (agree to Schedule V, line 22, col.8)			\$ 44,541
<b>E. Schedule of Non-Cash Compensation Paid to Owners or Employees</b>			
Description	Line #		Amount
			\$
TOTAL			\$
<b>F. Dues, Fees, Subscriptions and Promotions</b>			
Description			Amount
IDPH License Fee			\$
Advertising: Employee Recruitment			26
Health Care Worker Background Check (Indicate # of checks performed 21 )			254
See Attachment Pg. 25			1,321
Kel-Tech Allocation			41
Non-Allowable			
Contributions/Late Fee			(27)
PAC Dues			(66)
Chamber Membership			(100)
Less: Public Relations Expense			(
Non-allowable advertising			(
Yellow page advertising			(
TOTAL (agree to Sch. V, line 20, col. 8)			\$ 1,449
<b>G. Schedule of Travel and Seminar**</b>			
Description			Amount
Out-of-State Travel			\$
In-State Travel			
Seminar Expense			
Kel-Tech Mgmt Allocation			65
Entertainment Expense			(
(agree to Sch. V, line 24, col. 8)			
TOTAL			\$ 65

**\* Attach copy of IMRF notifications**

**\*\*See instructions.**

**XIX-H. SUPPORT SCHEDULE - DEFERRED MAINTENANCE COSTS** (which have been included in Sch. V, line 6, col. 3).  
(See instructions.)

[illegible]

## XX. GENERAL INFORMATION:

- (1) Are nursing employees (RN, LPN, NA) represented by a union? No
- (2) Are there any dues to nursing home associations included on the cost report? Yes  
If YES, give association name and amount. IL Health Care Assoc 804
- (3) Did the nursing home make political contributions or payments to a political action organization? Yes If YES, have these costs been properly adjusted out of the cost report? Yes
- (4) Does the bed capacity of the building differ from the number of beds licensed at the end of the fiscal year? No If YES, what is the capacity? \_\_\_\_\_
- (5) Have you properly capitalized all major repairs and equipment purchases? Yes  
What was the average life used for new equipment added during this period? 15
- (6) Indicate the total amount of both disposable and non-disposable diaper expense and the location of this expense on Sch. V. \$ 13 Line 10-2
- (7) Have all costs reported on this form been determined using accounting procedures consistent with prior reports? Yes If NO, attach a complete explanation.
- (8) Are you presently operating under a sale and leaseback arrangement? No  
If YES, give effective date of lease. \_\_\_\_\_
- (9) Are you presently operating under a sublease agreement? \_\_\_\_\_ YES x NO
- (10) Was this home previously operated by a related party (as is defined in the instructions for Schedule VII)? YES \_\_\_\_\_ NO x If YES, please indicate name of the facility, IDPH license number of this related party and the date the present owners took over.  
\_\_\_\_\_
- (11) Indicate the amount of the Provider Participation Fees paid and accrued to the Department of Public Aid during this cost report period. \$ 30,716  
This amount is to be recorded on line 42 of Schedule V.
- (12) Are there any salary costs which have been allocated to more than one line on Schedule V for an individual employee? No If YES, attach an explanation of the allocation.
- (13) Have costs for all supplies and services which are of the type that can be billed to the Department of Public Aid, in addition to the daily rate, been properly classified in the Ancillary Section of Schedule V? N/A
- (14) Is a portion of the building used for any function other than long term care services for the patient census listed on page 2, Section B? No For example, is a portion of the building used for rental, a pharmacy, day care, etc.) If YES, attach a schedule which explains how all related costs were allocated to these functions.
- (15) Indicate the cost of employee meals that has been reclassified to employee benefits on Schedule V. \$ 0 Has any meal income been offset against related costs? No Indicate the amount. \$ 0
- (16) Travel and Transportation  
a. Are there costs included for out-of-state travel? No  
If YES, attach a complete explanation.  
b. Do you have a separate contract with the Department to provide medical transportation for residents? No If YES, please indicate the amount of income earned from such a program during this reporting period. \$ \_\_\_\_\_  
c. What percent of all travel expense relates to transportation of nurses and patients? 100%  
d. Have vehicle usage logs been maintained? Yes  
e. Are all vehicles stored at the nursing home during the night and all other times when not in use? Yes  
f. Has the cost for commuting or other personal use of autos been adjusted out of the cost report? N/A  
**g. Does the facility transport residents to and from day training? \_\_\_\_\_**  
**Indicate the amount of income earned from providing such transportation during this reporting period. \$ \_\_\_\_\_**
- (17) Has an audit been performed by an independent certified public accounting firm? No  
Firm Name: \_\_\_\_\_ The instructions for the cost report require that a copy of this audit be included with the cost report. Has this copy been attached? \_\_\_\_\_ If no, please explain. Not Required of this facility.
- (18) Have all costs which do not relate to the provision of long term care been adjusted out of Schedule V? Yes
- (19) If total legal fees are in excess of \$2500, have legal invoices and a summary of services performed been attached to this cost report? Yes  
Attach invoices and a summary of services for all architect and appraisal fees.

Related Parties Schedule VII  
Owners Compensation  
Jan 1, 2003 - Dec 31, 2003

	Totals / Entity	Holly Hill	ILS 1-4	JR's Centre	Mulberry Manor	Pilot House	Liberty House	Lincoln Square	kel-Tech Mgmt	Krypton	Glen Brook	New Way
Don Pippins	\$ 127,149	\$ 11,677	\$ 7,177	\$ 22,015			\$ 6,000		\$ 11,934	\$ 42,037		\$ 26,309
Denise Pippins	\$ 117,203	32800	21518	62885								
Diana Alley	\$ 70,741	11679	23854	9342	14189			11677				
Jo Ann Keller	\$ 133,902			10462	99945	23495						
James K. Keller	\$ 24,474			10462	14012							
Jacob Alley	\$ 47,136								47136			
Jake Alley	\$ 16,297			16297								
James A. Keller	\$ 90,462		18015						61368		11079	
	\$ 627,364	\$ 56,156	\$ 70,564	\$ 131,463	\$ 128,146	\$ 23,495	\$ 6,000	\$ 11,677	\$ 120,438	\$ 42,037	\$ 11,079	\$ 26,309

New Way, Inc.  
Sch. V, Lines 10 & 13, Col 5  
2003

Transferred \$5602 of DSP Wages to DSP Training Wages.

New Way, Inc.  
Sch. IX, Lines 1 & 2  
2003

New Way, Inc. refinanced an existing loan at Anna National Bank. The balance was increased and interest rate decreased. Also a correction of original date of note and maturity date of note was necessary on this schedule.

New Way, Inc.  
Depreciation Reconciliation  
2003

Book Depreciation	\$ 22,300.00	\$ 22,300.00
Straight Line Depreciation	16,512.00	
Adjustment to S/L Depreciation		5,788.00
Sch XI, E. Line 83		16,512.00
Kel-Tech Mgmt Depreciation		<u>877.00</u>
Sch V, Line 30, Column 8		<u>\$ 17,389.00</u>

New Way, Inc.  
Sch XIX, F.  
2003

IL Healthcare Assoc. Membership Dues	\$ 738.00
IL Healthcare Assoc. PAC Dues	66.00
Late Fee	2.00
Corp. Ann. Report	50.00
Surety Bond Resident Acct.	250.00
Chamber of Commerce Membership	100.00
Sam's Club Membership	90.00
Contributions	<u>25.00</u>
	<u>\$ 1,321.00</u>



New Way, Inc.  
Reconciliation of Book and Tax Income  
Year Ended December 31, 2003

Adjusted book income (loss)	\$52,510
Section 481(a) adjustment - reversal of accruals as of January 1, 2003	(97,289)
Adjustment for accrual changes from January 1, 2003 to December 31, 2003	4,629
Adjustment for non-deductible expenses:	
Contributions carryover	25
Federal income taxes refundable	(7,604)
Section 179 carryover	<u>6,707</u>
	(41,022)
Add (Deduct) provision for federal income taxes payable (refundable)	<u>0</u>
Taxable income (loss) per federal income tax return	<u><u>(\$41,022)</u></u>